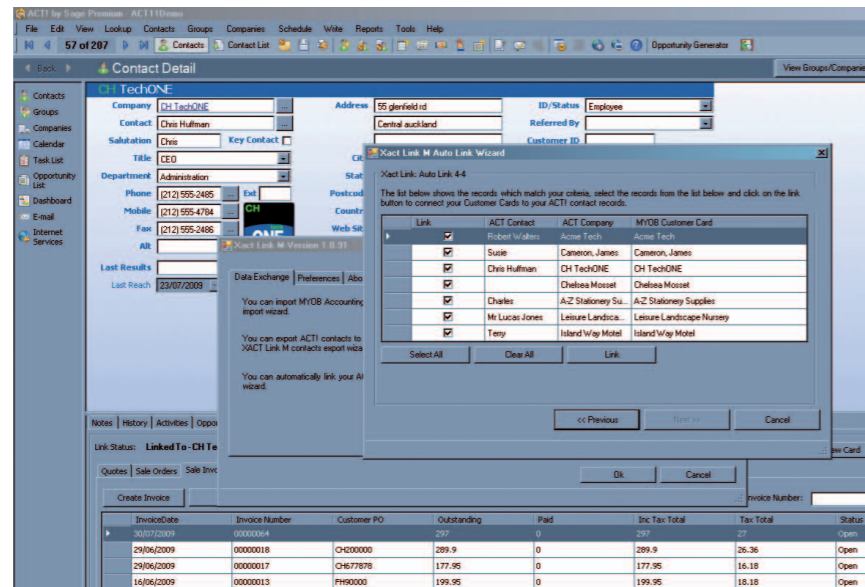


Now see it in action

For a demonstration of the Xact Link for ACT! and MYOB go to:
www.xactsoftware.co.nz/myob.html



DOWNLOAD FREE 30 DAY TRIAL

Pricing of the full license is detailed on our website

The application is easy to install direct from our website. Please check that you have the relevant system requirements and correct versions of ACT! and MYOB before you download the link.

System requirements

The Xact Link for ACT! and MYOB has the same system requirements as ACT!

Compatibility

The Xact Link for ACT! and MYOB is compatible with the following versions of ACT! (the link is compatible with both the standard and premium versions)

- ACT! 9
- ACT! 10
- ACT! 11
- ACT! 2010

The Xact Link for ACT! and MYOB is compatible with the following versions:

- MYOB Accounting 17,18
- MYOB Accounting plus 17,18
- MYOB Premiere 11,12

- MYOB Premiere Enterprise 5,6

The Xact Link for ACT! and MYOB is compatible with windows vista and 64bit Windows operating systems.

Note: Although the link is compatible with 64 bit windows and windows Vista, some versions of ACT! may not be compatible, please consult your ACT! documentation or ask your ACT! consultant for details.

The Xact Link for ACT! and MYOB is compatible with the following versions of the MYOB – ODBC write back drivers:

- NZ ODBC 8 and NZ ODBC 7
- AU ODBC 8 and AU ODBC 7



Products with this logo have been tested and found to work with selected MYOB products MYOB refers you to the solution provider for all support enquiries.



Turn your business processes into profit with one small link

The Xact Link for ACT! and MYOB is a simple plug-in application that allows you to combine your existing financial and non-financial customer information to create a 360° customer view from within a single application.

This 'front to back office integration' amalgamates customer information (datasets) and brings together disconnected processes – such as the quote-to-order and order-to-cash cycle. It's the first ever link for ACT! and MYOB that allows for the creation of quotes, orders and invoices direct from ACT! – creating a complete and accessible customer history for all staff to use.

Where customer data is not integrated effectively, business process are usually punctuated by errors, delays, manual intervention and paperwork. This will impact negatively on overall customer service as well as increase transactional costs on an exponential basis.

But one small link will see ACT! and MYOB Accounting users reaping the benefits of a fully integrated CRM application, enabling them to:

- manage customer relationships more effectively
- reduce operating costs
- increase profitability
- achieve competitive advantage

Front to back office integration, 360° customer visibility and seamless data consistency throughout the business.



Contact us at
support@xactsoftware.co.nz

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 Tel +64-9 377 6516
 Fax+64-9 845 1171
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www.xactsoftware.co.nz



How your business will benefit

Eliminate dual entry of records. Import MYOB account records, in bulk, or individually into ACT! to immediately populate ACT! with established records from accounts. A link is created between the ACT! record and the MYOB record so that updating from either application is simple.

Establish straight-through processing practices between the sales team (front office) and the accounting team (back office). Thus smoothing the sales process, reducing the overhead and inefficiency of passing verbal or written instruction from sales to accounts.

Enable sales and administration staff to create quotes, sale orders and invoices from the front office. Ease the load on accounting staff and empower the sales team to complete sale documentation independently. This process does not compromise the integrity of accounting processes that should remain under accounting staff control. e.g. preventing the sales staff from deleting invoices.

Provide customer facing sales staff with the ability to monitor a customer's account, with aged receivables details (30, 60, 90 day display). Allows sales staff to assist accounts with credit control tasks and getting on top of overdue accounts at the time a customer is on the phone requesting another order.

The Xact link for ACT! and MYOB is an ACT! plug-in. When installed it operates as a Tab within the contact detail view within ACT!. In addition it provides a new menu item within the Tools menu in ACT!. The application can work for multi-user or single user.

ACT! by Sage Premium - ACT!11 Demo

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Contact Detail: CH TechONE

Company: CH TechONE, Address: 55 Glenfield rd, Central auckland, Auckland, New Zealand

Contact: Chris Huffman, Title: CEO, Department: Administration

Phone: (212) 555-2485, Mobile: (212) 555-4784, Fax: (212) 555-2486

Web Site: www.CHTechONE.com, E-mail: Chris@CHTechONE.com

Link Status: **Linked To - CH TechONE**

Quotes | Sale Orders | Sale Invoices | Aged Receivables

InvoiceDate	Invoice Number	Customer PO	Outstanding	Paid	Inc Tax Total	Tax Total	Status
30/07/2009	00000064		297	0	297	27	Open
29/06/2009	00000018	CH000000	289.9	0	289.9	26.36	Open
29/06/2009	00000017	CH677878	177.95	0	177.95	16.18	Open
14/06/2009	00000013	PH000000	199.95	0	199.95	18.18	Open

Credit Information: Credit Limit: 0, Current Balance: 964.8, Credit On Hold: N

Quotes, Sale Orders, Sale Invoices and Aged Receivables can be viewed from within ACT!

Opportunity: Quote to MYOB Accounting

Contact: Huffman, Chris [CH TechONE]

Associate With: CH TechONE

Forecast: Process: ACT! Sales Cycle, Stage: 1. Initial Communication, Probability: 10, Days Open: 0, Est. Close Date: 24/08/2009

Name	Item #	Quantity	Cost	Price	Adj. Price	Discount	Subtotal
12 Litres Clear Carbon	570	1.00	\$0.00	\$17.50	\$17.50	1.000000000 %	\$17.50
Coffee Powder	550	1.00	\$0.00	\$27.50	\$27.50	1.000000000 %	\$27.50
Spring Water Beverage Maker	500	1.00	\$0.00	\$362.73	\$362.73	1.000000000 %	\$362.73
20 Litres North Spring	600	1.00	\$0.00	\$25.00	\$25.00	1.000000000 %	\$25.00
1 hour - Other Services	998	1.00	\$0.00	\$55.00	\$55.00	1.000000000 %	\$55.00

Weighted Total: \$48.77, Total: \$487.73

Integrated with the ACT! Opportunities and sales process - prepare quotes for your prospects using the up-to-date Item List from MYOB Accounting.

ACT! by Sage Premium - ACT!11 Demo

Contact Detail: CH TechONE

Company: CH TechONE, Address: 55 Glenfield rd, Central auckland, Auckland, New Zealand

Contact: Chris Huffman, Title: CEO, Department: Administration

Phone: (212) 555-2485, Mobile: (212) 555-4784, Fax: (212) 555-2486

Web Site: www.CHTechONE.com, E-mail: Chris@CHTechONE.com

Link Status: **Linked To - CH TechONE**

Quotes | Sale Orders | Sale Invoices | Aged Receivables

Create Quote | Filter | Refresh

OR: Create a New Quote by entering data

10 Kingsway Avenue, Sandringham, Auckland, Tel: +649 377 6516, Fax: +649 045 1171, Email: Sales@xactsoftware.co.nz

Create a quote from an existing Opportunity using information pulled directly from MYOB.

XACT SOFTWARE SOLUTIONS

10 Kingsway Avenue, Sandringham, Auckland, Tel: +649 377 6516, Fax: +649 045 1171, Email: Sales@xactsoftware.co.nz

Chris Huffman, 55 Glenfield rd, Central Auckland

Tax Invoice No: 00000101, Date: 24/08/2009, Customer PO: CH644500

Invoice Description:

LineNumber	Description	Amt Ex Tax	Amount Inc Tax	Discount	Quantity	ItemNumber	TaxCode
1	Cooler Filter Large	61.77	67.95	0	1	120	GST
2	12 Litres North Spring	16.82	18.5	0	1	850	GST
3	12 Litres Clear Carbon	17.5	19.25	0	1	670	GST
4	20 Litres Orange Carbon	30	33	0	1	640	GST

Thank you

Tax Inclusive Total: 160.7, Tax Amount: 14.61, Tax Exclusive Total: 124.09

Direct Credit Details: 03 0233 0104355 30, Sale subject to our terms and conditions of trade, available on request.

Attach quotes to the History in ACT! and simply email to your customer directly as a pdf attachment.

Key features of the link

Import MYOB Accounting customer cards into ACT! using the 'auto-linking' feature, matching records by company or by contact.

Export and link ACT! contact records as customer cards in MYOB.

Update MYOB card details from within ACT!

Create a new customer card in MYOB from an ACT! record with the click of a button.

Attach quotes to History tab in ACT! and email to your customer directly as a secure pdf attachment. Even add comments, or further attachments before sending.

Create quotes, sale orders and sale invoices from within ACT!

Save quotes, sale orders and sale invoices from MYOB cards against the ACT! record.

View aged receivables from ACT!

Now integrated with the ACT! Opportunities and Sales process. You can prepare a quote for your prospects from ACT! using the up-to-date Item List from MYOB Accounting so that you and your sales staff are quoting with accurate information across the organisation.

The complete solution for optimising workflow and increasing operating efficiency